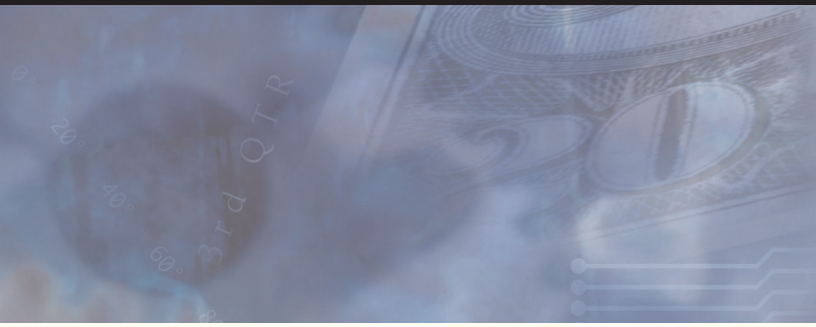




Hampton Vendor Finance



HAMPTON VENDOR FINANCE: SELL MORE -- LESS RISK

Hampton Vendor Finance partners with manufacturers, distributors, resellers and retailers to build and manage broad-based customer financing programs that work.

Purchase Order Financing

By working with Hampton Vendor Finance ("HVF") manufacturers, distributors and value-added resellers can engage a professional team with over 50 years experience cultivating strong industry relationships, managing financial partners and pioneering successful, customer-focused financing programs, including purchase order financing.

Customized Purchase Order Financing enables manufacturers, distributors, and value added resellers a method of borrowing which pays suppliers directly for cost of goods sold, secured by a Purchase Order from a buyer.

Our Purchase order financing programs are customized to meet the varied needs of our

clients. Client benefits of purchase order financing include:

- The ability for cash-restricted companies to compete on large scale opportunities
- Increases cash flow
- Improves working capital
- Increases sales
- Enables market share gains

Example 1: You are a start-up company with an outstanding new product. A customer places a very large order with you. To proceed in filling the order you need to purchase raw materials, and pay for product assembly. Being a new company, your suppliers want their money COD. Through Purchase Order Financing you can pay your suppliers COD and repay your lender when your customer pays you.

Best Outsourced Solution: AIM (Assess, Implement, Manage)

HVF's approach is to fully **assess** client goals and needs, **implement** the appropriate programs with the best financial partners and **manage** programs to ensure maximum results. Given our proven success in building and managing captive finance companies, we provide a true vendor's perspective to outsourced customer financing.



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